



The planing facility at CMPC Maderas, Mulchen in Chile, will be up-graded with new equipment from Renholmen.

New order from Chile

Careful handling of sensitive wood

The timber grows about three times as fast in Chile as in Scandinavia. This results in a timber that needs to be handled with outmost care. The handling equipment from Renholmen meets this need completely.

The very good experience from previous Renholmen installations in 2002 and 2003 at the planing facility at CMPC Maderas in Mulchen, Chile, has now resulted in a new order for Renholmen.

“We will deliver a grading station, a traysorter and a packaging facility”, says Bernt-Ove Andersson, sales engineer at Renholmen.

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**Mönsterås
invests in
preventative
maintenance**

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During the last years careful handling has been slightly out of focus. Instead the emphasis has been put on profitable, high capacity equipment. But still, the profitability is closely connected to enhanced wood quality and less wood damages. This is very applicable for end products, such as plained wood. The Chilean timber is ready for felling in about 25 years. This is a sensitive, porous wood.

At CMPC Maderas in Mulchen, with an annual production of 420 000 cubic metres of wood, the wood has so far been packaged manually in the planing facility. After the Renholmen installations a part of it will be traysorted and packaged automatically.



Because wood of different widths will be put in the same package it is important to secure the function of the spreading of the individual pieces.

advantages from our previous installations and thanks to our Chilean agent, J E Undurraga, we finally came to an agreement.”

Build-up in 2007

The manufacturing is in full production and components will be shipped out this year (some heavy metal parts will be produced in Chile) and the installation will take place in March-April 2007. A project leader, a production engineer and a computer engineer from Renholmen will supervise the work on site.

“We are very pleased to continue our undertakings in Chile”, comments Gunnar Marklund, MD at Renholmen. “This proves that our equipment is internationally appreciated, also under completely different conditions than the Scandinavian.”

Tray option

“We will install a traysorter with eight trays, with an option to expand with yet 16 trays in height”, tells Bernt-Ove. “In connection to the traysorter the packaging machine will be installed. This machine is also customised because the CMPC Maderas put wood of different width, about 100 to 300 mm, in one package. We have probably enriched the Spanish language with the Swedish word “skiktspindning” (to distribute the wood according to plan in one layer)!

The capacity in the planing facility will be enhanced. This is also the reason for the investment in a forth grading station.

Despite the positive experience from Renholmen’s previous installations there was a tough, competitive process between the suppliers.

“The customer evaluated the different solutions carefully and there were long discussions”, says Bernt-Ove. “But in the end the



It is a deal! Shaking hands from left to right Ramon Espinoza, CMPC Maderas, Nils-Erik Eriksson, Renholmen, Francisco Fabres, Fernando Besser Mahuzier, both at CMPC Maderas and Bernt-Ove Andersson, sales engineer at Renholmen.

Mönsterås sawmill invests in preventative maintenance

Södra Timber is planning to increase the capacity at Mönsterås sawmill from today’s 400 000 cubic metres to a future 550 000 cubic metres annually in 2009. With this in mind there was a big maintenance effort during five intensive days in September. A total of 18 entrepreneurs with 120 workers were involved.

Renholmen had 43 men engaged for service and up-grading of the handling equipment in the green sorter.

“The major part was the installation of a new step feeder”, tells Tommy Lindgren, who was responsible for Renholmen’s undertakings.

In June Tommy got the assignment to inspect the Renholmen installations from the year of 2000. The report with a number of suggestions was handed in.

“The customer shared our views on what maintenance and up-grading that needed to be done”.

Complete stops more common

Tommy believes that this type of comprehensive service will be more and more common in the future.

“When sawmills are profitable the equipment is running continuously and the preventive maintenance can be set aside. This will lead to lowered accessibility. In order to save valuable production time a total maintenance stop is an economic alternative. In addition many sawmills have cut back on their maintenance departments and choose to hire sub-contractors when needed.

PRESSTOP

Södra Timber Mönsteråsågen invests further in capacity enhancing equipment from Renholmen. The order comprises renovation of the green sorter and a new buffer zone. This will give improved flexibility in the production stage between saw and sorting equipment resulting in better accessibility. More about this major investment in the next issue of Renholmen News.



Cooperation with Forslunds at Rävsmåla

The cooperation between Renholmen and Forslund Maskin has reached a new level. For many years the two companies have been cooperating in several cases with Renholmen as the main supplier. Now Forslunds maskin is the main supplier, delivering a green sorter to Viking Timber, Rävsmåla sawmill in the south of Sweden.

“Since the centre and side board lines will go to a single sticker stacker a high capacity machine from Renholmen was the best option”, says Gunnar Lundmark at Forslunds Maskin.

Both sister companies Renholmen and Forslunds Maskin are satisfied working together in this manner.

“This shows that we can cooperate in several different manners”, says Gunnar Marklund, MD at Renholmen.

“Without the sticker stacker from Renholmen it had been impossible to fulfil the customer’s demands”, comments Gunnar Lundmark at Forslunds Maskin. The cooperation is beneficial for us both and we will of course work closely in this project where Renholmen will be responsible for

construction, production and montage of their part.”

Big investment

Viking Timber invests 60-70 million SEK in order to modernise the group’s sawmills, resulting in a total production capacity from 90 000 to around 200 000 cubic metres annually. The Forslunds Maskin order also consists of 40 sorting bins for side boards and a traysorter for centre boards. Delivery will take place during the first half of 2007.

Short stories

Step feeder facts and figures

In the last number of Renholmen News there was an article about the step feeder sales success. Now there are figures that show that the production outcome can be raised by a total of 3%! At Rundvik sawmill a number of test batches of side boards lead to this conclusion. With an average price of 1.200 SEK per cubic meter this will result in an improved profitability of 18.000 SEK when processing a quantity of 500 cubic metres!

Nyby up-grades

Setra Group, Nyby sawmill, will up-grade the packaging machine in their dry sorter. Renholmen will supply e.g. new layout conveyors for improved capacity, new supporting beams and a new control system.

Kastet on time-table

The Renholmen delivery of a new dry sorter to Setra Group, Kastet sawmill, is proceeding according to plan. Commission started on time table in late September. More on the Kastet project can be read in the next number of Renholmen News.

In brief

New member of the purchase team

Renholmen expands the purchase department. Niklas Marklund, 34 years, is the new member of the team. His background includes experience such as vehicle building, welding and as a team leader. His latest position was as component salesman at Specma Komponent in Skellefteå.



“It is interesting and challenging to “sit on the other side of the table” and to be responsible for buying instead of selling”, says Niklas.

...and of the construction team

Also the construction department is expanding. Ulf Augustin, 25 years, is the new construction engineer. He is a Master of Engineering (machine), educated at Luleå Technical University. He will concentrate on product development where his fresh theoretical knowledge will be a welcome contribution to the rest of the construction engineers' long experience.



Flap sorting to Germany

Renholmen delivers to Germany. The customer is Sägewerk Ludwig Ziegler and the order is for a flap sorting equipment with conveyor and sorting flaps for 60 bins in a green sorter for side pieces.

“This is a component order that consists of mechanical components, conveyors and hydraulics”, tells Nils-Erik Eriksson, project leader at Renholmen.

In addition the customer hired a construction supervisor and an assembler that took part in the construction that was carried out in September. The delivery is a smaller part of a giant project where the

customer is erecting a completely new sawing line, mostly consisting of used equipment from Billingsfors in Sweden. The sawing line has two lines for side and centre pieces and the wood to be processed is mainly spruce and larch.

About a year ago the cooperation between Renholmen and their German representative, who also works for other Sorb companies, was intensified.

“This is a first result”, says Nils-Erik. “It will be interesting to follow the German market and our possibilities on this market. Sawmills in Germany are very expansive at the moment.”

Moscow exhibition

Renholmen participated at the Lesdrevmash Exhibition in September in Moscow in a stand together with companies AriVislanda and Sawco.

“The number of visitors was good and we got some interesting quotations”, tells sales engineer Bernt-Ove Andersson, who participated from Renholmen. “The Russian market needs a strong sales effort. The personal contacts are more important in Russia than on other markets, the two parties need to get acquainted and build up the mutual trust. In Russia it is uncommon to trust someone immediately.”

“We will continue to work the Russian market that in the long run is huge and very interesting.”

